











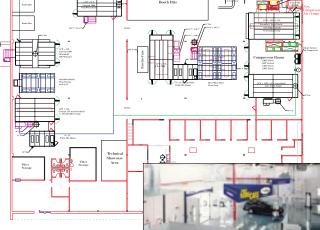


## Technical Training Center

The Perfect Place
To Learn
To Discover By Doing
To Enhance Your Future

Team Blowtherm's state-of-the-art 25,000-sq. ft. Technical Training Center is the world's largest training center in the refinish spray booth industry. A unique facility, the Tech Center is dedicated to improving the productivity and profitability of Team Blowtherm's customers through professional training, product testing, and extensive spray booth research and development. The facility features six styles of automotive spray booths, including one with a regenerative VOC abatement system, prep stations, mix rooms and two full-size truck booths, all 'paint-ready' for demonstrations and testing.

The Tech Center conducts training for technicians and sales personnel, along with customer demonstrations and equipment owner seminars. Short, intensive training



sessions improve operator effectiveness, optimize equipment use and, ultimately, result in greater profits and satisfaction for Team Blowtherm customers.



Rick Farnan is Team Blowtherm's Tech Center Manager and Special Projects

Engineer. Rick has been designing and working with spray booths and spray booth systems and accessories for over 25 years.

# **Technical Training Center Programs**

Team Blowtherm continues to expand training programs for customers, distributors and technicians. New programs and advanced seminars respond to our customers' needs for training in equipment use, refinishing processes, CAD proficiency, and innovative marketing.

See specific course descriptions for details.

#### **Certification**

Some of our Tech Center courses result in Certification as a Team Blowtherm authorized service or installation provider. See specific course descriptions for details.

#### **Registration**

Register for any seminar by telephone 800-300-1546.



#### Team Blowtherm Atlanta Technical Training Center

520 Wharton Circle Atlanta, Georgia 30336
Phone I-800-300-1546, 404-696-4988
FAX I-800-633-1108, 404-691-7125
www.teamblowtherm.com

The Team Blowtherm Tech Center has something for you!

#### Prospective Spray Booth Buyers

- Guest for a Day
- Understanding and Preventing Contamination in the Paint Finish
- Spray Booth Basics
- Project Analysis

#### Team Blowtherm Equipment Owners

- Making the Most of Your Equipment
- Understanding and Preventing Contamination in the Paint Finish

#### **Organizations**

- Guest for a Day
- Project Analysis
- Selling Capital Equipment
- Knowing the Industry Latest Developments and Techniques
- Basic CAD
- CAD for Field Use in Refinish Applications
- CAD for Field Use in Industrial Applications
- Spray Booth Basics
- Understanding and Preventing Contamination in the Paint Finish

#### Sales Professionals

- Guest for a Day
- Project Analysis
- Selling Capital Equipment
- Knowing the Industry Latest Developments and Techniques
- Basic CAD
- CAD for Field Use in Refinish Applications
- CAD for Field Use in Industrial Applications

#### Technicians

- Spray Booth Basics
- Spray Booth Start-Up Certification
- Advanced Installation: High Capacity Generating Groups
- Guest for a Day
- Understanding and Preventing Contamination in the Paint Finish
- Product Testing

#### Manufacturers

- Guest for a Day
- Product Testing
- Understanding and Preventing Contamination in the Paint Finish

#### Schools

Career Day

#### **Guest for a Day**

This design engineer is just one of many visitors who will leave the Tech Center with a clear understanding how Team Blowtherm's equipment could fit into his project, thanks to Team Blowtherm's Dave Krupp who hosted his visit. The Technical Training Center is open year-round for guests. Ask your sales representative or contact Tech Center Director Rick Farnan at 1-800-300-1546 to arrange a visit.



#### **Career Day**



Copper Hill's SkillsUSA class shown at left learned first-hand about a possible future in automotive refinishing during their Career Day visit. Team Blowtherm invites voch tech teachers and their high school and vocational school students to participate in free hands-

on sessions in our spraybooth environment. Contact Tech Center Director Rick Farnan at 1-800-300-1546 Ext. 1311 to arrange a visit.

#### **Project Analysis**



What does it take to successfully complete a new installation? Following Team Blowtherm's Required Project Analysis guideline, participants gain a comprehensive overview of all the steps required!

#### **Product Testing**

Team Blowtherm's Tech Center offers manufacturers the largest laboratory in the industry. Here, paint



companies rigorously test their newest formulations in our SmartCure  $^{\text{\tiny TM}}$  and AdvanceCure  $^{\text{\tiny TM}}$  accellerated curing systems. Contact Tech Center Director Rick Farnan at 1-800-300-1546 to arrange a meeting.

#### Process I: Making the Most of Your Equipment



First-time owners and users of Team
Blowtherm equipment learn about the
systems that control the operation of a
booth. This seminar covers clean refinishing,
maintenance, and the best utilization of Team
Blowtherm equipment.

## Process II: Understanding and Preventing Contamination in the Paint Finish



Good equipment is indispensable to a clean finish, but the correct process is the deciding factor for optimum productivity. This

seminar uses modern digital technology and intensive hands-on demonstration and practice to teach Team Blowtherm's proven finishing process.



## Becoming the Refinish Expert: Selling Capital Equipment

Team Blowtherm offers training in S.P.I.N. capital equipment selling technique. This technique helps our sales professionals to better recognize the true needs of customers by using a consultative approach.



### **Becoming the Refinish Expert: Knowing the Industry**



Sales professionals expand their knowledge of the industry, current refinishing products, and innovative marketing techniques – in order to service our customers better.

#### CAD I: Beginning CAD

A Team Blowtherm sales professional proficient in CAD can provide customers with the opportunity to see a more productive layout of their facility. This class is an introduction to CAD concepts and techniques that will give the sales professional an advantage in customer service.

## CAD II: CAD for Field Use in Refinish Applications

and



## CAD III: CAD for Field Use in Industrial Applications

Equipped with extensive libraries of Team Blowtherm equipment and special training in advanced CAD concepts and techniques, engineers and salespersons can easily design the largest and most complex projects.

#### **Product I: Spray Booth Basics**

Participants learn spray booth basics on-line and through computer-based training modules. This course includes an introduction to basic spray booth terms and concepts, as well as current industry products and techniques.



#### **Spray Booth Start-Up Certification**

This course gives technicians the training to become a certified Team Blowtherm installer. Blowtherm's Technical Certification course involves both classroom and handson training in start-up and troubleshooting techniques.



## Advanced Installation: High Capacity Generating Groups



Through hands-on training, Team Blowtherm technicians expand their knowledge of assembling and troubleshooting four- and six-motor generating groups. Certification provided upon course completion.